



Curriculum vitae Europass



Personal information

Name / Surname

Gheorghe MILITARU

Address

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Nationality

Romanian

Date of birth

27.09.1959

Sex

M

Desired position

Reviewer

Professional experience

Period

2014 - present

Occupation or position held

Professor, Department of Management, Faculty of Entrepreneurship, Business Engineering and Management, University POLITEHNICA of Bucharest, Romania

PhD coordinator in the area "Industrial Engineering", since 2015 (2015 - **Habilitation**)

Head of Management Department, Faculty of Entrepreneurship, Business Engineering and Management, University POLITEHNICA of Bucharest

Main activities and responsibilities

Curriculum development on specialization

Mentoring student in research activity

Participation in doctoral exams and teaching promotions

Participation in conferences and symposia and national and international scientific conferences

International conference moderator

Research in industrial engineering, management and entrepreneurship areas

Teaching activities in management and industrial engineering areas, Fundamentals of Management,

Marketing, Entrepreneurship and Leadership, Financial Management, Organizational Behaviour,

Project Management, Management information systems, Financial and economic analysis,

Operations Management, Service Management, Business Research

Social activities – trade union leader – Department of Management

Associate professor, The Bucharest University of Economic Studies, Faculty of Marketing (2004-2009)

Master program coordination – Management of education organization

Name and address of employer

University POLITEHNICA of Bucharest, Faculty of Entrepreneurship, Business engineering and Management, Department of Management; Address: Splaiul Independenței, 313, district 6, Bucharest, Romania

Type of activity or activity sector

Education and Research

Period	From 1991 to 2014
Occupation or position held	Teaching assistant, lecturer – Department of Industrial Management
Main activities and responsibilities	Lectures, coordination student works, year and diploma projects Scientific research organization of production process Publishing activities, participation in symposia and national and international conferences Member of Board of Directors of UMEB company (1995-1996) General Meeting of Shareholders Representative to ROFEP SA Urziceni (1994-1996) CIMS Member of Baneasa SA Bucharest (1993-1994)
Name and address of employer	Politehnica University of Bucharest, Faculty of Entrepreneurship, Business engineering and Management, Department of Management; Address: Splaiul Independenței, 313, district 6, Bucharest, Romania
Type of activity or activity sector	Education and Research
Period	From 1987 to 1991
Occupation or position held	Researcher
Main activities and responsibilities	Research activities in the field of renewable energy – solar panels and wind energy. Coordination of the research team for laser application in industry and image processing
Name and address of employer	Research Institute for Electrical Engineering – ICPE Bucharest, Romania
Type of activity or activity sector	Research
Period	From 1984 to 1987
Occupation or position held	Engineer
Main activities and responsibilities	Modernization activities of research laboratories and quality assurance - ARO. Collaboration with FEPER company, Bucharest, in quality field (1986-1987). Quality control activities -CTC sector
Name and address of employer	Mechanical Company - ARO, Campulung, Arges
Type of activity or activity sector	Engineer – Technical Quality Control
Research projects	Manager in 5 research projects obtained by contract and grant Research team member in 14 research projects, including structural funds Expert – evaluator and monitor the National Programs - RELANSIN and ORIZONT 2000
Education and training	
Period	From 1992 to 1996
Qualification/ diploma obtained	PhD – Management and Industrial Engineering
Main courses attended/ occupational skills	Management, Business processes modelling, analysis of industrial systems /PhD paper " <i>Analysis economic-financial of research-development programs in industrial systems</i> "
Name and type of organization	University "Politehnica" of Bucharest, Chair of Industrial Management
Level in international classification	ISCED 6
Period	From 2000 to 2004
Qualification/ diploma obtained	Diploma – economist
Main courses attended / occupational skills	Finance, Accounting, Tax, Macroeconomic, Microeconomic, Marketing, Auditing, Financial Management, Commercial Law, Capital markets, Banks and Stock Exchange
Name and type of organization	The Bucharest University of Economic Studies, Faculty of Finance, Insurance, Banking and Stock Exchange
Period	From 1996 to 1997
Qualification/ diploma obtained	Diploma – Business consultant
Main courses attended / occupational skills	Business plan, Marketing, Financial Management, Project Management, Entrepreneurship, Feasibility studies
Name and type of organization	Washington State University and Politehnica University of Bucharest by Business Excellence Centre, Bucharest, Program „Professional Business Counsellor”
Period	From 1979 to 1984
Qualification/ diploma obtained	Diploma – physics engineer
Main courses attended / occupational skills	Physics, Quantum Mechanics, Quantum Electrodynamics, Atomic Physics, Nuclear Reactor Physics, Industrial Engineering, Computers
Name and type of organization	University of Bucharest, Faculty of Physics, Technological Physics (specialization – Nuclear Reactors)

Personal skills and competencies

Mother tongue Romanian
Foreign languages
Self-evaluation
European Level (*)

English

French

Understanding				Speech				Writing	
Listening		Read		Conversation		Spoken		Writing	
C1	Proficient user	C1	Proficient user	C1	Proficient user	C1	Proficient user	C1	Proficient user
B1	Medium	B1	Medium	B1	Medium	B1	Medium	B1	Medium

(*)Common European Framework of Reference for Language

Social skills and competences

Communication skills, team spirit, perseverance, creativity, initiative, collaboration, flexibility, diplomacy, adaptability and dynamism

Organizational skills and competencies

Stress resistance, readiness to working in team, coordination, control, guidance for results, assuming the responsibilities involved in solving problems that require new knowledge and interdisciplinary collaboration and leadership as project manager

Technical skills and competencies

Skills in the use of specific research methods and management techniques
Assessment, monitoring and scientific project management
Review of scientific papers with the purpose of national and international publications

Computer skills

Basic knowledge of hardware and software, Windows, MOffice (Word, Excel, Access, Power Point), Project Management, VPX, Prolog, SPSS, LISREL, AMOS, Internet

Driving license

category B

Specific fields of interest

Industrial Engineering, Financial Management, Innovation, Operations and Production Management, Service Management, Technology Entrepreneurship, Information Systems for Management

Additional Information Publications

Over 90 papers presentations at Scientific Conferences (more than 40 in ISI indexed). Hirsh index 5, 12 books and chapter of books. Coordinator or participant of over 14 research projects with national and international funding.

Selected list of scientific publications:

Books:

1. Stancioiu, I. Militaru, Gh., (1998), Management. Fundamental Elements, Teora, Bucharest
2. Militaru, Gh., (2010). Service Management, C.H. Beck, Bucharest
3. Militaru, Gh., (2014). Creating value through new service development, Printech, Bucharest
4. Militaru, Gh. (2008), Operations and Production Management. All, Bucharest
5. Militaru, Gh. (2015), Financial Management, Politehnica Press, Bucharest

Papers:

1. **Gheorghe Militaru**, *Imitation versus innovation: A conceptual approach*, 5th International Conference on Business Excellence, Oct. 15-16, 2010, Braşov, Romania, Vol. 2, pag. 1-4, ISBN:978-973-1747-24-8; [WOS:000296594700001](#)
2. **Gheorghe Militaru**, *The relationship between R&D expenditures and company performance: An exploratory study*, 5th International Conference of Management and Industrial Engineering (ICMIE 2011), Oct. 20-21, 2011, Bucharest, Romania, pag. 387-395, ISBN:978-973-748-658-5; [WOS:000325051100050](#)
3. **Gheorghe Militaru**, *B2B relationship quality and customer loyalty*, International Economic Conference, May, 2007, Sibiu, Romania, pag.272-280, ISBN:978-973-739-443-9, [WOS:000263415000052](#)

Additional Information Publications

Papers:

4. **Gheorghe Militaru**, *Imitation versus innovation: A conceptual approach*, 5th International Conference on Business Excellence, Oct. 15-16, 2010, Braşov, Romania, Vol. 2, pag. 1-4, ISBN:978-973-1747-24-8; [WOS:000296594700001](#)
5. **Gheorghe Militaru**, *Imitation versus innovation: A conceptual approach*, 5th International Conference on Business Excellence, Oct. 15-16, 2010, Braşov, Romania, Vol. 2, pag. 1-4, ISBN:978-973-1747-24-8; [WOS:000296594700001](#)
6. **Gheorghe Militaru**, *The relationship between R&D expenditures and company performance: An exploratory study*, 5th International Conference of Management and Industrial Engineering (ICMIE 2011), Oct. 20-21, 2011, Bucharest, Romania, pag. 387-395, ISBN:978-973-748-658-5; [WOS:000325051100050](#)
7. **Gheorghe Militaru**, *B2B relationship quality and customer loyalty*, International Economic Conference, May, 2007, Sibiu, Romania, pag.272-280, ISBN:978-973-739-443-9, [WOS:000263415000052](#)
8. **Gheorghe Militaru**, Dumitrescu Corina, *Industry convergence and its implications for the innovation in small firms. An empirical investigation*, 6th International Conference on the Management of Technological Changes / Management of Technological Changes, Vol. 1, Sep. 03-05, 2009, Alexandroupolis, Greece, pag.385-388, ISBN:978-960-89832-7-4; [WOS:000273225100097](#)
9. **Gheorghe Militaru**, *Encouraging and supporting entrepreneurial orientation in rural areas. Evidence from Romania*, 7th International Conference on Business Excellence „Business excellence challenges during the economic crisis”, Braşov, Romania, Vol. 2, pag.1-5, oct. 12-13, 2012, ISBN: 978-606-19-0104-3; [WOS:000317437100001](#)
10. **Gheorghe Militaru**, Sorin Ionescu, *Improving innovation capabilities of service companies: An exploratory study*, 7th International Conference on Management of Technological Changes, Alexandroupolis, Greece, Sep. 01-03, 2011, pag. 305-308, ISBN: 978-960-99486-2-3; [WOS:000306939900077](#)
11. **Gheorghe Militaru**, *Creating growth with services: A strategic perspective*, 4th International Conference of Management and Industrial Engineering (ICMIE 2009), Nov. 05-06, 2009, Bucharest, Romania, pag. 12-19, ISBN:978-973-748-468-0; [WOS:000325050600002](#)
12. **Gheorghe Militaru**, Dumitrescu Corina, *Higher education: aspects of quality and innovation in era of global changes*, 6th International Conference on the Management of Technological Changes / Management of Technological Changes, Vol. 1, Sep. 03-05, 2009, Alexandroupolis, Greece, pag. 381-384, ISBN: 978-960-89832-7-4; [WOS:000273225100096](#)
13. **Gheorghe Militaru**, Sorin Ionescu, *Opportunities and limitations of social responsibility in higher education: Romanian case*, 6th International Seminar on the Quality Management in Higher Education, Vol. 1, July 08-09, pag. 191-194, 2010, Tulcea, Romania, ISBN:978-973-662-567-1; [WOS:000288291800049](#)
14. Theodor Borangiu, Cristina Morariu, Octavian Morariu, Monica Drăgoicea, Silviu Raileanu, **Gheorghe Militaru**, *A Service Oriented Architecture for Total Manufacturing Enterprise Integration*, 6th International Conference, IESS 2015, Porto, Portugal, 2015

Date: 01.03.2016