

CURRICULUM VITAE

Name: NICOLESCU LUMINIȚA

Date and place of birth: 5 November 1967, Ploiești Prahova, Romania

Education:

1982-1986 Economic High School no 1, Bucharest, Romania.

1986-1990 Academy of Economic Studies, Bucharest, Faculty of Economy of Industry
Constructions and Transportation.

1991-1992 Master of Arts by Research in Management, Canterbury Business School,
University of Kent, United Kingdom.

1994-1997 Doctor of Philosophy (Ph.D) in Management, Canterbury Business School,
University of Kent, United Kingdom.

2007-2009 MBA in Management of Higher Education, Institute of Education, University of
London, United Kingdom.

Other professional training:

1991 Summer School, course Comparative Economics, Wirtschaftuniversitat, Vienna,
Austria.

1999, Specialisation July-August, International Marketing, Ecole de Haute Etudes
Commerciale, Montreal, Canada.

2000, Summer School Central European University, Budapest, Hungary, course
Educational Policy Analysis.

2000, August, documentation in international marketing and educational policies,
Stanford University, US.

2002, February, documentation: international marketing and management
Chukyo University, Nagoya, Japonia.

2002, August, documentation: international marketing, euromarketing and
Educational systems, University of Kent, Marea Britanie.

2003, May, documentation euromarketing Wirtschaftuniversitat, Vienna,
Austria.

Work experience:

- 1990- present **university educator** Academy of Economic Studies (ASE)/ Bucharest
University of Economic Studies, Bucharest, Romania

1990-1994 junior assistant, Department of Economics, Department of International
Economic Relations

1994-1997 assistant Department of International Economic Relations/International
Business and Economics

1998-2003 lecturer Department of International Economic Relations/International
Business and Economics

2003-2005 associate professor Department of International Economic
Relations/International Business and Economics

2005 - present full professor Department of International Economic
Relations/International Business and Economics

2008 – present Doctoral Coordinator in the field of International Business and
Economicis, International Business and Economics Doctoral School, Bucharest

University of Economic Studies

- 2003 – present, director/academic coordinator academic Master program in International Management and Marketing, Faculty of Management, ASE.
- 2010 – 2013, member of the Council of the Doctoral School International Business and Economics, Faculty of International Business and Economics, ASE
- 2011 – present, member în Council of Departement of International Business and Economics
- 2012 – present, member în Conuncil of the Faculty of International Business and Economics
- 2016 – present, member în Scientific Council of the Research Center International Economic Relations, CCREI
- 2010-2012 representative of Romania at, and coordinator of the working group of BFUG (Bologna Follow-Up Group) International Openess - The European Higher Education Area in a Global Context.
 - 2016-2017 representative of Romania in the BFUG (Bologna Follow-Up Group) EHEA International Cooperation group.

Research:

1. Project Director, “*Training Program aiming the Re-modeling of the Enterprise Organizational Culture*”, January – December 1999, PHARE Human Resources Program Progress.
2. Project Director “*Private Higher Education in Romania: Success or Failure*”, 2000 - 2001, (Open Society Institute International Policy Fellowship, Budapest, Hungary).
3. Coordinator for Romania, project “*Promoting International Case Research and Training on Management of Change- INTERCASE*”, 2000 - 2002, program LEONARDO DA VINCI.
4. Coordinator for Romania, project “*Should Free Entry of Universities Be Liberalised? Estimating the Value of Public and Private Higher Education in Central and Eastern Europe*”, 2000 - 2002, ACE PHARE.
5. Project Director, “*The impact of the Romanian higher education reform on the university’s financial and academic management*”, 2002 –2003, Open Society Institute, Center for Policy Studies, Budapest, Hungary.
6. Researcher for project “*The Growth and Labor Market Impact of Private Higher Education: The Cases of Bulgaria and Romania*”, 2002- 2003, IREX, USA.
7. Researcher for project “*Analiza procesului de restructurare al Radiodifuziunii Române – elaborare de studii de caz*”, February - July 2003, Bucharest, România.
8. National Consultant ITC (International Trade Center) UNCTAD/WTO, proiect “*Strengthening of Romania’s Export Capacities*”, June-September 2003, Bucharest, Romania.
9. Project Director “*Supporting the start-up of Regional Center for Fostering SME’s Development, Offering Services, Aiming at Local Work Employability Improvement*”, European Community External Action, 2003- 2004.

10. Researcher for project “*Fenomenul migraționist din perspectiva aderării României la UE*”, PAIS II, Institutul European din România, project director professor PhD Luminița Daniela Constantin, 2003- 2004.
11. Researcher for project CNCSIS tip A 1131/2005, “*Performanță economică prin integrare europeană: valorificarea surselor de avans competitiv ale României in zona Europei de Sud-Est*”, project director PhD Valentin Cojanu, 2005 –2006.
12. . Researcher for project “*Private Higher Education in Europe and Quality Assurance and Accreditation from the Perspective of the Bologna Process Objectives– The Case of Romania*”, CEPES – UNESCO, director proiect Mihai Korca, 2005.
13. National expert project “*Social Dialogue Capacity Building at Sectoral and Company Level*”, European Foundation for the Improvement of Living and Working Conditions, Dublin, Ireland, January – October 2006.
14. Project Director “*Evaluarea învățământului în Academia de Studii Economice*” , Academy of Economic Studies, Bucharest, 2006- 2007.
15. Project Director for project CNCSIS tip A 1213/2006, “*Repoziționarea imaginii de țară a României în contextul integrării europene*”, 2006 - 2007.
16. Institutional Coordinator /director for institutional partner in project CEEX “*Evaluarea strategiilor de management al riscurilor în companiile românești. Recomandări de politici de creștere a competitivității în perspectiva post-aderare*”, Coordinator Professor PhD Costea Munteanu, 2006- 2008.
17. Institutional Coordinator /director for institutional partner in project PN II – Program PARTENERIATE, nr. 91-026/14.09.2007: „*Studiu privind strategia de internationalizare a învățământului superior românesc. Valoarea adăugată a învățământului superior românesc la brandul de țară*”(SPRINT); 2007-2010, Project Director: Remus Pricopie, SNSPA
18. Researcher for project INTERNATIONAL MANAGER, proiect PN II – Program PARTENERIATE, nr. 91-044/2007 „*Creșterea capacității IMM-urilor din sectoarele industriei prelucrătoare românești de producere a valorii adăugate. Căi și acțiuni necesare creșterii potențialului în acest sens*” (VALAD), Project Director PhD Corneliu Russu, Centrul de Economia Industriei și Serviciilor, 2007- 2010.
19. Institutional Coordinator /director for institutional partner in project INTERNATIONAL MANAGER, proiect PN II – Program PARTENERIATE, nr. 91-046/2007, „*Elaborarea unei metodologii de proiectare și implementare a strategiilor inovative a IMM-urilor românești din industrie*” (INOVIM), Project Director Professor PhD Ovidiu Nicolescu, Consiliul Național al Întreprinderilor Private Mici și Mijlocii din România, 2007 - 2010.
20. Researcher for project PN II – Program PARTENERIATE, nr. 91-031 /14.09.2007 “*Sistem informatic pentru managementul calitatii educației și cercetării in invatamantul superior (SIMCEC)*“, project director Pprofessor PhD Bodea Constanța, 2007-2010.

21. Researcher for project PN II – Program PARTENERIATE, nr. 91-037/14.09.2007 “*CONTO - Managementul competențelor în domeniul tehnologiei informației, o abordare bazată pe ontologii*“, project director Professor PhD Bodea Constanța, 2007-2010.
22. Consultancy institutional project “*Implementarea unui sistem de audit intern al proiectelor de cercetare științifică executate pe baza de contract*“, 2007, ASE.
23. Researcher for project “*Perspective europene de abordare a azilului și migrației*“, SPOS 2008, Institutul European din România, mai – decembrie 2008, project director Professor PhD Daniela Luminița Constantin.
24. Project Director PN II – Program PARTENERIATE, nr. 92-123/2008 “*Instrumente specifice managementului bazat pe cunoștințe pentru IMM-urile din România*“, Instituție coordonatoare Consiliul Național al Întreprinderilor Private Mici și Mijlocii din România, 2008-2011.
25. National Expert in higher education for Center for Higher Education Policy Studies (CHEPS), Olanda pentru proiectele “*Progress in higher education reform across Europe: Lot 1: The Bologna Process; Lot 2: Governance Reform and Lot 3: Funding Reform*“, (European Commission Call for Tender EAC/7/2008), ianuarie – septembrie 2009.
26. Raporteur/researcher panel 5 “*Universitățile în Contextul Europeanizării și Globalizării*“, proiect “*Calitate și Leadership pentru Învățământul Superior Românesc*“, Fondul Social European, proiect POSDRU nr. 2684, panel coordinator: PhD Remus Pricopie, coordinating institution UEFISCSU, 2009.
27. Coordinator panel 8 “*Universitățile în Contextul Europeanizării și Globalizării*“, proiect “*Calitate și Leadership pentru Învățământul Superior Românesc*“, Fondul Social European, proiect POSDRU nr. 2684, coordinating institution UEFISCSU UEFISCSU, 2010.
28. Research Expert project “*Îmbunătățirea Managementului Universitar*“, modul Internaționalizarea în Invatamantul Superior, proiect POSDRU/2/1.2/S/4, coordinating institution UEFISCSU, 2010.
29. Coordinator regional studies project “*E-Life – Dezvoltarea inovatiei, creativitatii, responsabilitatii si sustenabilitatii antreprenoriatului romanesc*” proiect POSDRU nr. 92/3.1/S/61758, instituție coordonatoare Academia de Studii Economice, proiect director Mariana Nicolae, 2010 - 2013.
30. National Expert “*Politici publice fundamentate în Învățământul Superior*“, panelul *Internaționalizarea învățământul superior*, Fondul Social European, proiect SMIS 34912, instituție coordonatoare UEFISCDI, proiect director Adrian Curaj, 2013.
31. National Expert in higher education for Center for Higher Education Policy Studies (CHEPS), Olanda pentru proiectul "Drop-out and completion in higher education in Europe", (European Commission, Directorate General for Education and Culture, Open call for tender EAC/33/2013), 2014.

32. National Expert project “Internaționalizare, Echitate și Management Universitar pentru un Învățământ Superior de Calitate“ (IEMU POSDRU), SMIS 52867, coordinating institution UEFISCDI, project director Luciana Bratu, 2014-2015.
33. Researcher for institutional project “*Strategia Academiei de Studii Economice din București, 2020-2030*”, ASE București, 2018 - 2019.

Referee/co-editor/editor:

1. Associate Editor, The International Journal of Diversity in Organisations, Communities and Nations, volume 7, 2007-2008.
2. Associate Editor, The International Journal of Interdisciplinary Social Sciences, Volume 4, 2009-2010.
3. External Reviewer for PROSPECTS, UNESCO’s Quarterly Review of Comparative Education, 2011.
4. Editor-asociat la Revista de Management și Marketing, 2012-2013, București.
5. External Reviewer for Journal of European Policy, 2012.
6. Editorial board, Revista de Management și Marketing, București, 2013, 2014, 2015, 2016, 2017.
7. Editorial board, Revista Management Dynamics in the Knowledge Economy, 2013, 2014, 2015, 2016, 2017, 2018, 2019.
8. External Reviewer Managing Global Transitions International Research Journal, Slovenia, 2013.
9. External Reviewer International Journal of Intercultural Relations, Elsevier, 2014.
10. External Reviewer Journal of Marketing for Higher Education, 2015.
11. External Reviewer European Journal of Interdisciplinary Studies, 2016, 2017.
12. External Reviewer Kybernetes, 2018, 2019, 2020.
13. External Reviewer Applied Economics, 2019.
14. External Reviewer Sustainability, 2020.

Conferences and seminars:

1. “Privatization in Romania an important step in the transition towards a market economy”, Conference “Central and Eastern Europe undergoing change”, London, U.K., 4-5 June 1994.
2. “Economic changes in Eastern Europe”, prezentare Canterbury Business School, University of Kent, Marea Britanie, July 1994.
3. “Economic Reforms in Romania”, prezentare Canterbury Business School, University of Kent, Marea Britanie, December 2004.
4. “The profile of the Romanian entrepreneur in a period of major transformations in the Romanian economy” Conference ”Significance and Survival of SME’s in a Different Business Environment”, St Gallen, Switzerland, 22-28 September 1996.
5. “Privatization and organizational change in Romania: an analysis of two selected cases”, Canterbury Business School, University of Kent, Marea Britanie, open lecture 27 septembrie 1997.
6. “Privatization And The Organizational Change In Romania : Comparison Of A Joint Venture With A Romanian Private Company”, Civic Education Project, Conference (In)Tolerance And (Co)Operation In Europe And The Euro-atlantic Area”, Bucuresti, 4-6 February 1999.
7. “Role-Playing - A Way Of Training Entrepreneurs ?”, Internationalizing Entrepreneurship Education and Training, Intent 9th annual conference 1999, Sofia, Bulgaria, 14-16 June 1999.

8. "Adaptare/standardizare in contextul globalizarii: strategie de baza in procesul de internationalizare", Conferinta Integrarea României în structurile Euroatlantice- Relansare și Progres Economic, Universitatea Lucian Blaga Sibiu, 21-22 aprilie 2000.
9. "Private Higher Education in Romania - Success or Failure? The perspective of the Business Community", open lecture Central European University, Budapest, Hungary, 28 February 2001.
10. "Integrarea învățământului românesc în sistemul European de educație", Simpozionul "Extinderea Uniunii Europene. Perspectivele Integrării României", Facultatea REI, ASE, București, 23 martie 2001.
11. "Promoting International Case Research and Training on Management of Change-INTERCASE", presentation international first partner meeting, Rousse, Bulgaria, April 19-22, 2001.
12. "Rolul învățământului românesc în perioada de tranziție", Conferința "Integrarea României în structurile Euro-atlantice – Relansare și Progres", Univeristatea Lucian Blaga, Sibiu, 27-28 aprilie 2001.
13. "The European consumers role in developing marketing strategies in Europe", international seminar "New Approaches in the Domestic and International Management", Academy of Economic Studies, Bucharest, 2nd November 2001.
14. "The current state of higher education in Romania" international workshop SITE Stockholm, 6-8 April 2001.
15. "Higher education and the business community in Romania", conference "Diversity and harmonization in higher education: 23rd annual EAIR (European Association for Institution Research) Forum, University of Porto, Portugal, 9-12 September 2001.
16. "Internationalization and Organizational change in Romania", presentation international second partner meeting Leonardo da Vinci, Huddersfield, 18 – 19th January 2002, Mid Yorkshire Chamber of Commerce and Industry, UK.
17. "The Romanian Economy from central planning to free market economy", international seminar, Chukyo University, Nagoya, Japan, 14 February 2002.
18. "National education systems: Romania", final workshop "Should free entry of universities be liberalized? Estimating the value of public and private higher education in Central and Eastern Europe", 20 April 2002, Bucharest, Romania.
19. "Strategic management and organizational change" and internet discussion centre presentation international third partner meeting Leonardo da Vinci, Aalborg, Denmark, 18 – 19th May 2002.
20. "The Romanian higher education reform in the context of changes in higher education in Central and Eastern Europe", Conference "Crossing National, Structural and Technological Borders: Development and Management of Higher Education", 24th annual EAIR Forum, 8-11 September 2002 Prague, The Czech Republic.
21. "Promoting International Case Research and Training on Management of Change-INTERCASE", presentation international final partner meeting, Bucharest, 15 – 16th November 2002.
22. "Implementing the Higher Education Reform at Institutional Level", Conference "The European Higher Education Society Linking Research Policy and Practice", 25th annual EAIR Forum, 23-27 August 2003 Limerick, Ireland.
23. "Stimularea IMM-urilor în vederea internaționalizării: exemple europene", Seminarul "Impactul internaționalizării asupra managementului organizațiilor din Romania", 5 decembrie 2003, ASE, București, România.
24. "Fenomenul migraționist din perspectiva aderării României la UE" (co-autor), prezentări pentru beneficiari/grupuri de interes, 19 februarie 2004, Institutul European din România, București, România.

25. “Fenomenul migraționist din perspectiva aderării României la UE” (co-autor), prezentări pentru beneficiari/grupuri de interes, 30 aprilie 2004, Institutul European din România, București, România.
26. “The impact of higher education reform in Romania”, round table, 20 August 2004, Central European University, Budapest, Hungary.
27. “Fenomenul migraționist din perspectiva aderării României la UE”, (co-autor) Conferința “Impactul aderării României la Uniunea Europeană”, în cadrul Pre-Accession Impact Studies (PAIS II), 7 – 8 octombrie 2004, Institutul European din România, București, România.
28. „Management și performanță competitivă în industria aeronautică din România”, (co-autor), Simpozionul Internațional „Management și Competitivitate”, 16-17 decembrie 2004, ASE, București, România.
29. „The migration phenomenon from the perspective of Romania’s accession to the European Union” (co-author) Seminarul „Asylum&Migration – Studies, Trends and Policies” organizat de Oficiul Național pentru Refugiați, 17 ianuarie 2005, București, România.
30. „The migration phenomenon from the perspective of Romania’s accession to the European Union” (co-author), Seminar Științific al Institut fur Wirtschaftsgeographie und Geoinformatik, Wirtschaftsuniversitaet Wien, 10 mai, 2005.
31. "Romania’s external migration from the perspective of accession to the EU: institutional and behavioral challenges” (co-author), the 45th Congress of the Regional Science Association in Amsterdam (ERSA), 23-27 August 2005.
32. “Private Higher Education in Europe and Quality Assurance and Accreditation from the Perspective of the Bologna Process Objectives– The Case of Romania”, International Conference on Private Higher Education in Europe and Quality Assurance and Accreditation from the Perspective of the Bologna Process Objectives, 3-5 November 2005, Warsaw, Poland.
33. “Strategii de marcare la nivel international” Seminar Tendințe in managementul organizațional la nivel mondial, 18 noiembrie 2005, Centrul de Management Comparat Internațional, ASE, București, ISBN 973-7744-43-8, ISBN 978-973-7744-43-2.
34. “Educating managers using projects between Western and Eastern European countries” (co-author) K. Joanna Zaleska; Luminita Nicolescu; Erika Vaiginiene; Audra Mockaitis; Tatiana Kovaleva; Zuzana Dvorakova; Christopher D. Jeffery, Conference “Landscapes and Mindscapes in a Globalizing World” of European International Business Academy (EIBA), 11-13 December 2005, Oslo, Norway.
35. “Social Dialogue Capacity Building at Sectoral and Company Level” Project Seminar of European Foundation for the Improvement of Living and Working Conditions, 21-22 martie 2006, Universitatea din Ljubljana, Slovenia.
36. “An investigation into the capabilities that influence the internationalization of Central and Eastern European SMEs” (co-author) Mockaitis, A.I., A.P.Kriauciunas, M.Makovec, and L.Nicolescu (2006). Proceedings of the 32nd annual EIBA conference, December 7-9, Fribourg, Switzerland.
37. “The internationalization of manufacturing SMEs in Central and Eastern Europe: Which resources matter?” (co-author) Mockaitis, A.I., A.P.Kriauciunas, M.Makovec, and L.Nicolescu (2006). Paper presented at the IM Division of the *Academy of Management 2006 Annual Meeting*, August 11-16, Atlanta, Georgia, USA.
38. “Mechanisms, institutions and social-cultural issues of Romania’s external migration” (co-author) Luminița Daniela Constantin, Luminița Nicolescu, international colloquim Europe: Space of Freedom and Security, 4-5 May 2006, Timișoara, Romania.
39. “Dezvoltarea competitivă în spațiul integrării europene” (co-autor) Luminița Nicolescu, Valentin Cojanu, Radu Cristian Muștescu, Simpozion Internațional Catedra de Economie

Politică România și Uniunea Europeană Calitatea Integrării, Academia de Studii Economice, București, 26 mai 2006.

40. "Building knowledge through study and work: a survey of graduating students", (co-author) Luminița Nicolescu, Cristian Păun, Alina Irina Popescu, BSUN 2006 Congress "Excellence in Education and Research for Sustainable Development in the Black Sea Region", 20-23 September 2006, Varna, Bulgaria.

41. "Social Dialogue Capacity Building at Sectoral and Company Level in Romania" Conference with social partners for project's results presentation, European Foundation for the Improvement of Living and Working Conditions, 9-10 October 2006, Dubrovnik, Croatia.

42. "Identificarea atitudinii absolvenților de liceu referitoare la admiterea la facultate" (co-author) Laurențiu Dan Anghel, Luminița Nicolescu, Răzvan Zaharia, Rodica Milena Zaharia, Cristian Păun, Raluca Mitrea, Alina Popescu, Alin Valentin Angheluță, conferința "Dimensiuni ale dezvoltării durabile în România", 13-14 octombrie 2006, Iași, România.

43. "Business Education efficiency. Best practices examples. Evaluating the quality of higher education" (co-author) Luminița Nicolescu, Luminița Daniela Constantin, Gabriela Drăgan, Raluca Ipate, Alina Popescu, Chirstina Suci, Rodica Milena Zaharia, International conference "Business Excellence" 27-28 octombrie 2006, Brașov, România. Proceedings International conference on Business Excellence, eds. Bratianu, C., Lixandriou, D, Pop, N.A.I., ISBN (10): 973-594-874-8, ISBN (13) 978-973-594-874-4, Editura ASE, pp 283-289.

ISI Proceedings.

44. "Crearea unei imagini de țară – necesitate în condițiile globalizării" Luminița Nicolescu, Seminar Tendințe in managementul organizațional la nivel mondial, 22 noiembrie 2006, Centrul de Management Comparat Internațional, ASE, București.

45. "Competitiveness in South Eastern Europe. Reality or Potential? " (co-author), Luminița Nicolescu, Alina Drăghici, Roxana Voicu –Dorobanțu, International Workshop „The path of internationalisation and integration in the Europe of region“ April, 25 – 28, 2007, Academy of Economic Studies, Bucharest, Romania.

46. "The European Identity – between reality and hope ... " - (coauthor) Mirela Diaconescu, Luminita Nicolescu, Florina Pânzaru, Conferinta Economica Internationala "Romania within the EU: opportunities, requirements and perspectives", 10-11 mai 2007, Sibiu, Universitatea Lucian Blaga din Sibiu – Facultatea de Științe Economice, Romania, publicat în Conference Proceedings volume 1, 2007, pp. 135-141, ISBN 978-973-739-428-6, vol.1 ISBN (13) 978-973-739-442-2. **ISI Proceedings.**

47. "Developing country branding : a key factor for international competitiveness" (co-author) Luminița Nicolescu, Valentin Cojanu, Alina Drăghici, Alina Popescu, International Conference, Globalisation and Politics of Development, 17-19 May 2007, National School of Political Sciences and Public Administration (SNSPA), Bucharest, Romania, Proceedings „Globalization and Policies of Development”, Editori: P. Dobrescu, A. Țăranu, A. Bârgăoanu, National School of Political Studies and Public Administration and Comunicare.ro, Editura SNSPA, pp.285-291, 435 pg., 2007, ISBN 978-973-711-125-8.

48. "Changes In The Performance And Evaluation Criteria Of The Academic Staff In Higher Education. The Case of Romania" (co-autor) Luminita Nicolescu, Alina Mihaela Dima si Alina Popescu, International Conference, 8-12 august 2007, Academy of Business Administration (ABA), Barcelona, Spania.

49. "Relating higher education with the labour market – graduates' expectations and employers' requirements " (co-author) Luminița Nicolescu, Cristian Păun, Conference In Search of Identity : Dilemmas in Higher Education“, 29th annual EAIR Forum, 26 – 29 August 2007, Innsbruck, Austria.

50. “National identity - an essential element for country branding. The case of Romania”, (co-author) Luminița Nicolescu, Cristian Păun, Alina Irina Popescu, Alina Draghici, Florina Pinzaru, International Conference on Business Excellence, ICBE 26-27 October 2007, Braşov, .
51. “Calitatea în învățământul superior din România – perspective instituțională”, Conferința “Creștere Economică, Competitivitate și Convergența Venitului Real”, CERPE – Banca Mondială- Institutul Bancar Român , 21-22 aprilie 2008, București. ISBN 978-973-8315-90-7, pp. 107-128.
52. “Perspectives of Romania’s External Migration: Strategies, Institutions and Legislation”, L.Nicolescu, D.L. Constantin, Z. Goschin, Proceedings of the Fourth International Conference on Economic Cybernetics Analysis, “Global Crisis Effects on Developing Economies”, Academy of Economic Studies of Bucharest, May 2009, CD-ROM, ISBN 978-606-505-219-2
53. “The Asylum Seeking Phenomenon in Romania in the Current International Context”, D.L. Constantin, Z. Goschin, L. Nicolescu, Proceedings of the Fourth International Conference on Economic Cybernetics Analysis, “Global Crisis Effects on Developing Economies”, Academy of Economic Studies of Bucharest, May 2009, CD-ROM, ISBN 978-606-505-219-2
54. “Strategic planning and organizational culture in Romanian higher education”, Luminița Nicolescu, 16th International Economic Conference - IECS 2009, “Industrial revolutions, from the globalization and post-globalization perspective” University Lucian Blaga, Sibiu, Romania, May 7-8, 2009, CD Proceedings ISBN 978-973-739-775-1, **ISI Proceedings**.
55. „Tendințe pe termen lung privind migrația externă a României”, Z. Goschin, D. L. Constantin, L. Nicolescu, în volumul *Fondurile structurale și de coeziune ca premisă a dezvoltării mediului de afaceri din România*, Editura Universitară, 2009, București, ISSN 18446418, p.36-44; lucrările conferinței internaționale *Fondurile structurale și de coeziune ca premisă a dezvoltării mediului de afaceri din România*, ediția a IV-a, mai 2009, Universitatea Româno-Americană, Institutul de Economie Națională, București.
56. “Bologna process: towards harmonization of higher education in Europe. The case of Romania”, Luminița Nicolescu, The International Conference on Education and New Learning Technologies, EDULEARN09, Barcelona, Spain, 6-8 July 2009, Proceedings pe CD ISBN 978-84-612-9802-0, Abstracts pe CD ISBN 978-84-612-9801-3.
57. “Integrating Teaching and Research. An Institutional Case in Romania”, Luminița Nicolescu, International Conference on Business Excellence, ICBE 2009, Braşov, România, 16-17 octombrie 2009, Proceedings Business Excellence vol 2., ISBN 978-973-1747-12-5, pp. 54-57. **ISI Proceedings**.
58. “Language of Teaching and the Use of Information and Communication Technologies – the Main Drivers for the Internationalization of Higher Education”, Remus Pricopie, Luminița Nicolescu, Zeno Reinhardt, Oana Almăşan, International Conference R&D Perspectives Promoting Innovation through Education, Culture and Communication, 6-7 November 2009, Bucharest, Romania, Proceedings, ISBN 978-973-711-220-0, pp. 263 -272.
59. “Similarities and differences in financing higher education in Romania and United Kingdom”, International Conference on Business Excellence, ICBE 2010, Braşov, România, 15-16 octombrie 2010, Proceedings Business Excellence vol 2., ISBN 978-973-1747-24-8, pp. 48-51, **ISI Proceedings**.
60. “Student experience in Romanian higher education – a comparative institutional approach” International Conference Institutional transformations and regional development in Central and Eastern Europe, 15 – 16 aprilie 2011, Iaşi, Romania.

61. "The development of a Conceptual Framework to Study the Country of Origin Effect on Higher Education Services at International Level", International Law and Trade Conference, 5th edition, IAITL 2011, Nicosia, Cyprus, 19-22 septembrie 2011, ISBN: 978-87-991385-9-3.
62. "Trends in the Country of Origin Effect theories: goods versus services", Conferința internațională Abordări moderne în managementul și economia organizației, Academia de Studii Economice, București, 24-25 noiembrie 2011, ISSN 2284-7634, pp. 390-394.
63. "The dynamics of the Romanian SME's perceptions over the evolution of the business environment in the context of the European integration", the 19th Annual Conference Marketing and Business Strategies for Central and Eastern Europe, Vienna, Austria, 1-3 December 2011, published in Reiner Springer and Petr Chadraba, Proceedings to the 19th Annual Conference Marketing and Business Strategies for Central and Eastern Europe, Publisher Institute for Export Management, Vienna University of Economics and Business, 2011, ISBN: 978-3-9503290-0-1, pp. 351-370.
64. "Trends in the development of European SMEs. The case of Romanian SMEs", Luminița Nicolescu și Ciprian Nicolescu, International Conference European Entrepreneurship in the Globalizing Economy: Preparation of New Generation of Entrepreneurs and Business Leaders, 3 - 6 June 2012, Sozopol, Bulgaria, Proceedings of the International Conference 3-6 iunie 2012, Sozopol, Bulgaria, BAMDE 2014, ISBN 978-954-9827-13-2, pp. 115-135.
65. "Human Resource Management in Romanian SMEs: A Dynamic Perspective", Luminița Nicolescu, Ciprian Nicolescu și Elena Nicolae, International Conference on Management of Human Resources 2012, 14-15th June 2012, Godollo, Ungaria, Proceedings of the International Conference on Management of Human Resources 2012, Management - Leadership - Strategy – Competitiveness, ISBN 978-963-269-294-4, pp. 101 – 108.
66. "Romanian Small and Medium Enterprises during the Economic Crisis: Governance Economic Results and Perceptions in Dynamic Evolution", Luminița Nicolescu, Alina Irina Popescu și Ciprian Nicolescu, 12 -14 July 2012, Portoroz, Slovenia, EuroConference 2012 Global Economic and Financial Systems: Crisis or Change?
67. "International students' mobility and adjustment. A literature survey", Luminița Nicolescu și Cristina Galalae, 9-10 noiembrie 2012, Future of Europe 2012 Rethinking Strategies in Emerging Economies, Academia de Studii Economice, ASE, București.
68. "The performance of the mutual funds in Romania: insight from the financial crisis", Gabriel Tudorache, Luminița Nicolescu, Radu Lupu, 14-15 noiembrie 2014, Future of Europe 2014, Academia de Studii Economice, ASE, București.
69. "Towards a sustainability framework for relationship marketing. An insight into European steel pipe business", L. Nicolescu, M. Vătămănescu, A.G Andrei și F. Pînzaru (2015), BASIQ 2015 international conference 18-19 iunie 2015, "New Trends in Sustainable Business and Consumption", Editura ASE, București, ISSN 2457-483X, pp. 449-456.
70. "The performance of mutual funds in Hungary", Gabriel Tudorache, Luminița Nicolescu, Radu Lupu, 12-13 noiembrie 2015, Future of Europe 2015, Academia de Studii Economice, ASE, București, ISSN 2392 – 8611, pp. 271-282.
71. "The performance of mutual funds in Slovakia", Belașcu Lucian, Tudorache Florentin Gabriel, Nicolescu Luminița, 20-21 mai 2016, The 23rd International Economic Conference of Sibiu The competitive Economic and Social Environment of the International Market, Lucian Blaga University, Sibiu.
72. "Investing behavior in mutual funds: a comparative analysis between Slovakia and Hungary", Tudorache Florentin Gabriel, Nicolescu Luminița, Lupu Radu, Belașcu Lucian, 2-3 iunie 2016, 2016 International Conference on non-bank sector, Autoritatea de Supraveghere Financiară (Romanian Financial Supervisory Authority), București.
73. "Investor behaviour: The case of mutual funds in Hungary", Tudorache Florentin Gabriel, Nicolescu Luminița, 20-21 octombrie 2016, Strategica International Conference

Opportunities and Risks in the Contemporary Business Environment, SNSPA, București. Proceedings: Brătianu, C., Zbucnea, A., Pînzaru, F., Vătămănescu, E.-M. and Leon, R.D. (eds.) 2016. Strategica. Opportunities and risks in the contemporary business environment. Bucharest: Tritonic (ISBN 978-606-749-181-4, ISSN 2392-702X), pp. 174-191, **ISI Proceedings**.

https://www.researchgate.net/publication/309357116_Strategica_2016_Opportunities_and_risks_in_the_contemporary_business_environment

74. “Capital markets in Central and Eastern Europe: two selected cases”, Nicolescu Luminița, Tudorache Florentin Gabriel, 30-31 martie 2017, 2017 International Conference on Business Excellence, Strategy, Complexity and Energy, ASE, București. **ISI Proceedings**, available at <https://www.degruyter.com/view/j/picbe.2017.11.issue-1/picbe-2017-0064/picbe-2017-0064.xml>.

<https://www.degruyter.com/downloadpdf/j/picbe.2017.11.issue-1/picbe-2017-0064/picbe-2017-0064.pdf>

75. “Theory and Practice: Nation Branding in the Middle East”, Cornelia Zeineddine, Luminița Nicolescu, 28-30 septembrie 2017, Strategica International Conference Opportunities and Risks in the Contemporary Business Environment, SNSPA, București, Conference Proceedings, Shift. Major Challenges of Today's Economy, Florina Pînzaru Alexandra Zbucnea, Constantin Brătianu, Elena –Mădălina Vătămănescu, Andreea Mitan (eds.) ISBN (E-book):978-606 749-269-9 ISSN: 2392–702X, **ISI Proceedings**, pp. 573-584. available at

<https://www.dropbox.com/s/eb7f5ie9ydbl4mf/Volume%20Strategica%202017.pdf?dl=0>

76. “Employability and SMEs. Evidence from Romania”, Luminița Nicolescu, Ciprian Nicolescu, Business System Laboratory, 5th International Symposium, “Cocreating Responsible Futures in the Digital Age”, 22-24 January 2018, University of Naples, Napoli, Italy, available at <http://bslab-symposium.net/Napoli-2018/BOA-BSLAB-Symposium-2018.pdf>.

77. “Romania, Slovakia and Hungary: evolution of mutual funds in recent years”, Luminița Nicolescu and Florentin Gabriel Tudorache, 22-23 March 2018, 2018 International Conference on Business Excellence, Strategy, Complexity and Energy, ASE, București. **ISI Proceedings**, vol. 12, issue 1, pp. 695-710, available at <https://content.sciendo.com/view/journals/picbe/12/1/article-p695.xml>

78. “The Employability Skills Of University Graduates – A Literature Review”, Luminița Nicolescu, 4th October 2018, The 3rd Edition of the International E-Conference Entreprises in the Global Economy, International Conference Enterprises in the Global Economy, on-line conference. **Proceedings**.

79. “The Global Competences. Analysis of the Employers’ Demand for Global Competences in Romania”, Lavinia Butum, Luminița Nicolescu, 11-12 octombrie 2018, Strategica International Conference, Challenging the Status Quo in Management and Economics, SNSPA, București, Conference Proceedings, Constantin Brătianu, Alexandra Zbucnea and Alexandra Vițelaru (eds.) ISBN (E-book):978-606 749-365- 8 ISSN: 2392–702X, **ISI Proceedings**, pp. 63-74, available at <http://strategica-conference.ro/previous-editions/2018-edition/>

80. “The Influence of Social Media on Generation Y Travel Choices”, Irina Maria Ana, Luminița Nicolescu, Laura Gabriela Istudor, 11-12 octombrie 2018, Strategica International Conference, Challenging the Status Quo in Management and Economics, SNSPA, București, Conference Proceedings, Constantin Brătianu, Alexandra Zbucnea and Alexandra Vițelaru (eds.) ISBN (E-book):978-606 749-365- 8 ISSN: 2392–702X, **ISI Proceedings**, pp. 943-954, available at <http://strategica-conference.ro/previous-editions/2018-edition/>

Intrenational memberships

1. Alumni fellow al Open Society Institute, Center for Policy Studies, Budapest, Hungary, 1999-present.
2. Partner in PROPHE (Program of Research on Private Higher Education) Central & Eastern European Regional Center și affiliate la PROPHE, USA, 2005- 2007.
3. Member Academy of Management (AOM), USA, 2005, 2009, 2010, 2011, 2012, 2020
4. Member Society of Business Excellence, București, 2008, 2009, 2010, 2011, 2012, 2013, 2016.
5. Member Business System Laboratory, Napoli, Italia, 2018, 2019
6. Member SAMRO, 2020

Contact: email: luminicolescu@yahoo.com.

LIST OF PUBLICATIONS LUMINIȚA NICOLESCU

A. BOOKS

Home country:

1. ABC-ul economiei de piață, dictionar, ed. Dobrotă, N., Viața Românească, București, 1991, ISBN 973-564-005-8. (co-autor).
2. Management Aplicativ: studii de caz, cazurile 2 (în colaborare, pp. 29-38), 30 (pp. 175-176), 35 (pp.195-203), Coordonator Nicolescu, O., Manager Institute, București, 1994, ISBN 973-31-0461-2, ISBN 973-31-0462-0 (autor 2 cazuri, co-autor 1 caz).
3. “Studiile de Marketing - Baza Proiectarii Strategiei” în Strategii Manageriale de Firmă, coordonator Nicolescu, O., Editura Economică, București, 1996, pp. 209-227, ISBN 973-9198-26-0. (autor 1 capitol)
4. “Decizii de management al vânzării” în Sistemul decizional al organizației, Coordonator. Ovidiu Nicolescu, Editura Economică, 1998, București, pp. 500-523, ISBN 973-590-049-1. (autor 1 capitol)
5. “Analiza SWOT” (SWOT Analysis) în Sisteme, metode si tehnici manageriale ale organizației, ed. Ovidiu Nicolescu, Editura Economică, București, 2000, pp. 389-402, ISBN 973-590-241-9. (autor 1 capitol).
6. Managementul modern al organizației (Nicolescu O. și Nicolescu L.), Editura Tribuna Economică, 389 pag., 2001, ISBN 973-8257-04-2. (co-autor carte).
7. “Tendințe noi în abordarea și funcționarea sistemului informational-managerial al organizației” (Nicolescu O. si Nicolescu L.) in Sistemul informational managerial al organizației, coordonator Nicolescu O, Editura Economica, 2001, pp. 137-169, ISBN 973-590-524-8 (co-autor 1 capitol).

8. Marketing internațional - coordonate pan-europene -, Editura ASE, 2003, 262 pag., ISBN 973-594-219-4 (autor).
9. Euromarketing – mit sau realitate? – Editura Luceafarul, 2003, 233 pag, ISBN 973-85399-3-5, (autor carte).
10. Studii de caz în managementul organizației, cazul 1.7 (in colaborare) “Sisteme de distribuție gândite la minut: cazul produselor Angelli”, pp. 16-30, si cazul 4.7. “Un întreprinzător român și firmele sale”, pp. 278-294., Editura Olimp, București, 2003.
11. Marketingul, premisa succesului în afaceri -curs, Editura SNSPA, Facultatea de Comunicare și Relații Publice David Ogilvy, București 2003, 83 pag, ISBN 973-8376-76-9.
12. Marketingul, premisa succesului în afaceri –caiet de seminar, Editura SNSPA, Facultatea de Comunicare și Relații Publice David Ogilvy, București 2003, ISBN 973-8376-77-7, 60 pag.
13. Management în Media – re-proiectarea radioului public, autor a 7 studii de caz și coautor a unui studiu de caz:”Activitatea de marketing în schimbare – plecând de la zero”, “Asimilarea sistemului de licitații în Societatea Română de Radiodifuziune – percepții de la angajați”, ”Mentalități vechi și noi – față în față”, ”O zi din viața unui realizator de emisiune”, ”Producătorii și echipele de creație – noi actori pe scena Radioului”, ”Procesul restructurării în Societatea Română de Radiodifuziune – perioada 1990-2003” (autor), ”Rolul și misiunea Radio România ca post public național – la nivel de lege, organizație, angajați și ascultători” (co-autor), publicate în română și în engleză, Editura Roata, București, 2004.
14. Fenomenul migraționist din perspectiva aderării României la Uniunea Europeană (The migration phenomenon from the perspective of Romania’s accession to European Union), (co-autor Constantin D.L., Vasile V., Preda D. și Nicolescu L.) publicat în română și în engleză, Institutul European din România, București, 2004, ISBN 973-7736-07-9, 155 pag.
15. International Marketing, Luminița Nicolescu, Editura ASE, București, 2005, ISBN 973-594-606-8, 375 pag.
16. Marketing, Laurențiu Dan Anghel, Luminița Nicolescu, Valerică Olteanu și Răzvan Zaharia, Editura Politehnică Press, 2005, ISBN 973-7838-03-3, 180 p.
17. Economia, firma și managementul bazate pe cunoștințe, Editura Economică, 2005, 294 pagini, ISBN 973-709-125-6., (co-autor) Nicolescu Ovidiu și Nicolescu Luminița.
18. “Noua economie – economia bazată pe cunoștințe” (co-autor) Nicolescu Luminița și Nicolescu Ovidiu în ed. Roșca I.Ghe. Societatea cunoașterii, Editura Economică, 2006, ISBN 973 – 709 -237 -6, pp. 49 – 80.
19. “Competitivitatea în Europa de Sud Est – opinii ale experților” (co-autor) Nicolescu Luminița, Roxana Voicu Dorobanțu, Alina Drăghici în ed. Cojanu Valentin Integrare și Competitivitate – Modele de dezvoltare economică în Europa de Sud - Est, Editura ASE, 2007, ISBN 978 – 973 -594-901-3, pp. 197 - 238.

20. “Competitiveness in South Eastern Europe. Reality or Potential?”, (co-autor) Luminița Nicolescu, Roxana Voicu Dorobanțu, Alina Drăghici în ed. Bielik Peter and Dragan Gabriela, The Path of Internationalization and Integration in the Europe regions, Editura Economica, 2007, ISBN 978-973-709-322-6, pp. 145-156.
21. Evaluarea Eficienței Învățământului în Academia de Studii Economice din București, coordonator, Editura ASE, 2007, ISBN 978-973-594-987-7, 255 pagini.
22. “Calitatea în învățământul superior – Perspectiva instituțională”, Luminița Nicolescu, în Valentin Lazea Creștere Economică și Convergență, Editura Mustang, 2008, ISBN 978-973-8315-90-7, pp. 107-128.
23. Imaginea României sub lupă! Branding și rebranding de țară, coordonator, Editura ASE, 2008, ISBN 978-606-505-112-6, 278 pagini.
24. “Perspective Europene de abordare a azilului și migrației “, (co-autor), D.L. Constantin (coordonator), L. Nicolescu, Z. Goschin, în Studii de Strategie și Politici SPOS 2008, Institutul European din România, București, 2008., pp. 329-429, ISBN 978-973-7736-80-2, http://www.ier.ro/documente/spos2008_ro/Studiul_4_-_Migratie_RO.pdf, ISBN on-line 978-973-7736-87-1.
25. „Importanța managementului bazat pe cunoștințe și a orientării către marketing la nivelul IMM-urilor” L Nicolescu, A.I. Popescu, în Managementul IMM-urilor în contextul economiei bazate pe cunoștințe, Editura ASE, 2008, publicație pe CD, ISBN 978-606-505-098-3.
26. “Language of Teaching and the Use of Information and Communication Technologies – the Main Drivers for the Internationalization of Higher Education”, Pricopie R., Nicolescu L., Reinhardt Z. și Almășan O. în Dobrescu P., Pricopie R. Ionescu M.A. (Eds.) R&D Perspectives Promoting Innovation through Education, Culture and Communication, Editura SNSPA, Comunicare.ro, 2009, pp. 263-273, ISBN 978-973-711-220-0.
27. Marketing Internațional, Curs pentru învățământul la distanță, Editura ASE, București, 2011, ISBN 978-606-505-445-5, 134 pagini (autor).
28. Dicționar de Management, coordonator Nicolescu O., Editura ProUniversitaria, București, 2011, (co-autor și coordonator al termenilor de marketing și management), ISBN 978-973-129-882-5, 904 pagini.
29. Minidicționar de Management, Marketing și Management, coordonatori Nicolescu O și Nicolescu L., Editura ProUniversitaria, București, 2011, ISBN 978-973-129-902-0, 89 pagini.
30. Hurduzeu Gheorghe și Luminița Nicolescu (coordonatori), Relații Economice Internaționale – Teorii, strategii, politici, instrumente și studii de caz, Editura ASE, 2017, ISBN 978-606-34-0222-7, 697 pagini.
31. Hurduzeu Gheorghe și Luminița Nicolescu (coordonatori), Relații Economice Internaționale – Teorii, strategii, politici, instrumente și studii de caz, Editura ASE, 2017, ISBN 978-606-34-0222-7, 697 pagini.

32. Hurduzeu Gheorghe and Luminița Nicolescu (Eds.), *International Economic Relations – Theories, strategies, policies, tools and case studies*, Editura ASE, 2019, ISBN 978-606-34-0304-0, 743 pag.

Abroad

1. “A Marketing Research Framework for Industrial Companies in Romania”, teza pentru Master of Arts by Research, Canterbury Business School, University of Kent, septembrie 1992, (author, not published).

2. 25 Cases for Entrepreneurs and Managers from Practice (case 8, in colaborare), Coordonator. Todorov, K., Inter-University Entrepreneurship Development Centre, University of National and World Economy, Sofia, 1997, pp. 83-90. (co-autor 1 capitol)

3. “Privatization and Organizational Change In Romania: An Analysis of Two Selected Cases”, teza de doctorat (Ph.D.), Canterbury Business School, University of Kent, Marea Britanie, iulie 1997 (autor, nepublicata).

4. Contribuție la secțiunea despre Romania, în capitolul “Educational Reforms in Eastern Europe: Shifts, Innovation, Restoration” (autori Dana Sapatoru si Daun Holger) în Educational Restructuring in the Context of Globalization and National Policies, Ed. Daun Holger, New York: Garlands, 2001, 21 p. (co-autor secțiune în capitol).

5. “The contribution of the education to the transition towards the market economy: Romanian case” in ed. Kari Liutho, Ten Years of Economic Transformation, Studies in Industrial and Engineering and Management, volume III Societies and Institutions in Transition, 2001, pp. 253-280, ISBN 951-764-570-8, ISSN 1455-0415. (autor 1 capitol)

6. “Private higher education in Romania: success or failure?”, Open Society Institute, International Policy Fellowship, Final Report, 47 pag., 2000, Budapest, Hungary (autor, publicată on-line).

7. 20 Case studies, Management of Change, Intercase, autor 2 chapters “Should Corutiu Firms Go International or Should Not?” , pp 27-41; “Global Spirits Company – How to Enter the Alcohol Market”, pp. 191- 203 and co-author 1 chapter “Does the SASY Data Base Make A Difference (Luminita Nicolescu, Gabriela Dobrot and Oana Gologan),pp. 153 – 167, in English, 2002, Publishing House PRIMAX Bulgaria, ISBN 954-9972-37-2.

8. 20 de Studii de Caz, Managementul Schimbarii, Intercase, coordonator editia in limba romana (227 pagini), autor a 2 studii de caz “ Ar trebui firmele Corutiu sa se internationalizeze sau nu?”, pp 27-41; “Global Spirits Company – Cum sa intri pe piata alcoolului”, pp. 191- 203 and co-autor 1 capitol “Este baza de date SASY solutia cautata?” (Luminita Nicolescu, Gabriela Dobrot si Oana Gologan), pp. 153 – 167, in Romana, 2002, Publishing House PRIMAX Bulgaria.

9. 20 Case studies, Management of Change, Intercase, autor 2 chapters “Should Corutiu Firms Go International or Should Not?” , pp 27-41; “Global Spirits Company – How to Enter the Alcohol Market”, pp. 191- 203 and co-author 1 chapter “Does the SASY Data Base Make A Difference (Luminita Nicolescu, Gabriela Dobrot and Oana Gologan), pp. 153 – 167, in Bulgarian, 2002, Publishing House PRIMAX Bulgaria.

10. 20 Case studies, Management of Change, Intercase, author 2 chapters “Should Corutiu Firms Go International or Should Not?” , pp 27-41; “Global Spirits Company – How to Enter the Alcohol Market”, pp. 191- 203 and co-author 1 chapter “Does the SASY Data Base Make A difference (Luminita Nicolescu, Gabriela Dobrot and Oana Gologan), pp. 153 – 167, in Danish, 2002, Publishing House PRIMAX Bulgaria.

11. 20 Teaching Notes, Cases Management of Change, Intercase, author 2 chapters Teaching Notes for ”Should Corutiu Firms Go International or Should Not?” , pp 5-12; Teaching Notes for “Global Spirits Company – How to Enter the Alcohol Market”, pp. 67-83 and co-author 1 chapter Teaching Notes for “Does the SASY Data Base Make A Difference (Luminița Nicolescu, Gabriela Dobrot and Oana Gologan), pp. 67-71, in English, 2002, Publishing House PRIMAX Bulgaria, ISBN 954-9972-43-7.

12. 20 Note Didactice pentru cazurile Managementul Schimbarii, Intercase, coordonator editia in limba romana (95 pagini), autor 2 capitole Note didactice pentru cazurile ”Ar trebui firmele Corutiu sa se internationalizeze sau nu?” , pp 5-12; “Global Spirits Company – Cum sâ intri pe piata alcoolului”, pp. 67-83 si co-autor 1 capitol Note Didactice pentru cazul “Este baza de date SASY soluția căutată?! (Luminița Nicolescu, Gabriela Dobrot și Oana Gologan), pp. 67-71, in Romana, 2002, Publishing House PRIMAX Bulgaria.

13. 20 Teaching Notes, Cases Management of Change, Intercase, author 2 chapters Teaching Notes for ”Should Coruțiu Firms Go International or Should Not?” , pp 5-12; Teaching Notes for “Global Spirits Company – How to Enter the Alcohol Market”, pp. 67-83 and co-author 1 chapter Teaching Notes for “Does the SASY Data Base Make A Difference (Luminita Nicolescu, Gabriela Dobrot and Oana Gologan), pp. 67-71, in Bulgarian, 2002, Publishing House PRIMAX Bulgaria.

14. 20 Teaching Notes, Cases Management of Change, Intercase, author 2 chapters Teaching Notes for ”Should Corutiu Firms Go International or Should Not?” , pp 5-12; Teaching Notes for “Global Spirits Company – How to Enter the Alcohol Market”, pp. 67-83 and co-author 1 chapter Teaching Notes for “Does the SASY Data Base Make A Difference (Luminita Nicolescu, Gabriela Dobrot and Oana Gologan), pp. 67-71, in Danish, 2002, Publishing House PRIMAX Bulgaria.

15. “The impact of the Romanian higher education reform on university’s financial and academic management”, Open Society Institute, International Policy Fellowship, Final Report, 135 pag., 2003, Budapest, Hungary (autor, www.osi.hu/fellows).

16. „Institutional Efforts For Legislative Recognition And Market Acceptance: Romanian Private Higher Education” Luminița Nicolescu in Slantcheva Snejana and Levy Daniel (eds.) In Search of Legitimacy: Private Higher Education in Post-Communist Countries, Palgrave Publishing House, USA, ISBN 1 – 4039 – 97425 – X, pp. 201-222, 2007.

17. “Romania”, (co-author) Mihai Korca and Luminița Nicolescu in the The Rising Role and Relevance of Private Higher Education in Europe, Eds. P.J. Wells, J. Sadlak, L. Vlasceanu, UNESCO-CEPES, 2007, ISBN 92-9069-185-9, pp. 345-389.

18. “International Economic Integration and Migration: The Case of Romania” (co-author), Daniela Constantin, Valentina Vasile, Diana Preda and Luminița Nicolescu, in Jacques Poot,

Brigitte Waldorf and Leo van Wissen (eds.), Migration and Human Capital, Edward Elgar Publishing Limited, 2008, ISBN 978-1-84720-084-6, pp. 225-246.

19. “The development of a Conceptual Framework to Study the Country of Origin Effect on Higher Education Services at International Level”, in Sylvia Mercado Kierkegaard (ed.), Law Across Nations: Governance, Policy and Statutes, Publisher IAITL, 2011, ISBN: 978-87-991385-9-3, pp. 761-774.

20. “The dynamics of the Romanian SME’s perceptions over the evolution of the business environment in the context of the European integration“, in Reiner Springer and Petr Chadraba, Proceedings to the 19th Annual Conference Marketing and Business Strategies for Central and Eastern Europe, Publisher Institute for Export Management, Vienna University of Economics and Business, 2011, ISBN: 978-3-9503290-0-1, pp. 351-370.

21. „Romanian SMEs’ and their Human Resource Management – Recent Trends and future proposals” Luminița Nicolescu, Ciprian Nicolescu și Elena Nicolae in Csaba Balint Illes (ed) „SMEs’ Management in the 21st Century – Challenges and Solutions”, Czestochowa Publisher, Poland, 2012, ISBN 978-83-63500-16-0, pp. 54-66, (424 p total).

22. „Convergence and internationalization of Higher Education in Europe: The Case of Romania”, Luminița Nicolescu, in Alina Mihaela Dima (ed.) Handbook of Research on Trends in European Higher Education Convergence, Publisher IGI Global, US, A volume in the Advances in Higher Education and Professional Development (AHEPD) Book Series, 2014, ISBN 978-1-4666-5998-8, DOI: 10.4018/978-1-4666-5998-8.ch012, pp. 219-240.

https://books.google.ro/books?id=nRCXBQAAQBAJ&pg=PR8&lpg=PR8&dq=10.4018/978-1-4666-5998-8.ch012&source=bl&ots=r28kvSQG1_&sig=8vPtwDUUUYqVEcdwdIfISFTZwSY&hl=en&sa=X&ved=0ahUKEwi_h6Chq6bVAhUGQBQKH01AuYQ6AEIJjAA#v=onepage&q=10.4018%2F978-1-4666-5998-8.ch012&f=false

23. “Trends in the development of European SMEs. The case of Romanian SMEs”, Luminița Nicolescu și Ciprian Nicolescu, in Todorov K. and Papadopoulos Ph. (eds.) European Entrepreneurship in the Globalizing Economy Preparation of New Generation of Entrepreneurs and Business Leaders, BAMDE Publisher, 2014, ISBN 978-954—9827-13-2, pp. 115-135. http://conference.bamde.org/proceedings_2012.htm

24. „The Evolution of the Romanian SMEs' Perceptions Over the Last Decade”, Luminița Nicolescu and Ciprian Nicolescu, in Nicolescu O. and Lloyd-Reason L. (eds.) Challenges, Performances and Tendencies in Organisation Management, World Scientific Publishing Co., 2016, ISBN 978-9814656016, pp. 261-271. <http://www.worldscientific.com/worldscibooks/10.1142/9494>.

25. “Outsourcing and Business Networks in Top Southeastern European Banks: The Quest for Competitive Advantage”, Nicolescu Luminița., Iamandi Irina Eugenia. In: Vătămănescu EM., Pînzaru F. (eds) Knowledge Management in the Sharing Economy. Knowledge Management and Organizational Learning, vol 6. Publisher Springer Cham, 2018, pp. 209-233, ISBN: 978-3-319-66889-5, DOI https://doi.org/10.1007/978-3-319-66890-1_11.

26. “The Effects of European Integration in the Tourism Industry: Consequences of the Last Accession Waves”, Nicolescu Luminița., Maria Irina Ana. In: Dima Alina Mihaela (ed)

Doing Business in Europe – Economic Integration Processes, Policies and Business Environment, Springer International Publishing, 2018, pp. 271-294, ISBN: 1431-1941.

B. PAPERS IN JOURNALS

Home country:

1. „Procesul și funcțiile managementului firmei” (Nicolescu O. și Nicolescu, L.), Manager Institute, București, 1992, pp. 1-3.
2. „Sistemul de management al firmei și componentele sale” (Nicolescu O. and Nicolescu, L.), Manager Institute, București, 1992, pp. 3-5.
3. „Consultanța pentru întreprinzători dinamici”, Idei de Afaceri, July 1993, Anul I, no. 2, București, pp. 22-23.
4. „Restructurarea sistemului bancar în Rusia”, Tribuna Economică, no. 37/1993, București, p. 36.
5. „Comportamentul consumatorului final”, Tribuna Economică nr. 13/1998, 1 aprilie 1998, p. 12.
6. „Comportamentul cumpărătorilor industriali și organizaționali”, Tribuna Economică nr. 14/1998, 8 aprilie 1998, p. 13.
7. „Selectarea canalelor de distribuție”, Tribuna Economică nr. 28/1998, 15 July 1998, p. 11.
8. „Construirea unei rețele proprii de vânzare”, Tribuna Economică nr. 30/1998, 29 iulie 1998, p. 11.
9. „Particularități ale deciziilor de management al vânzării”, Tribuna Economică nr. 32/1998, 12 august 1998, p. 11.
10. „Cine sunt specialiștii noștri?” (I), Tribuna Economică nr. 51-52/1998, 23-30 December 1998, București, p. 14.
11. „Cine sunt specialiștii noștri?” (II), Tribuna Economică nr. 1/1999, 6 ianuarie 1999, București, p. 11.
12. „Tranziția în economia românească și schimbarea organizațională”, Jurnalul Economic, anul II, nr. 3, martie 1999, București, pp. 42-48.
13. „Euromarketing - mit sau realitate?” (I), Tribuna Economică nr. 19/1999, 12 mai 1999, București, p. 14.
14. „Euromarketing – mit sau realitate? Activități ce se pot realiza la nivel pan european” (II), Tribuna Economică nr. 20/1999, 19 mai 1999, p.7.
15. „Să oferim servicii pe placul consumatorilor!”, Coca-Cola Magazin, iunie 1999, București, p. 5.

16. "Mercantizarea- cum sa vinzi mai mult si mai bine", Coca-Cola Magazin, august 1999, Bucuresti, p. 5.
18. "Marketingul serviciilor", Tribuna Economica nr. 31/1999, 4 august 1999, Bucuresti, p. 15.
19. "Serviciul de calitate = afaceri de succes", Tribuna Economica nr. 32/1999, 11 august 1999, Bucuresti, p. 46.
20. "Profitati de produsele comercializate: aplicati strategii diferite pentru categorii de produse diferite!", Coca-Cola Magazin, septembrie 1999, p. 5.
21. "Analiza SWOT – Instrument de baza in marketing", Tribuna Economica no. 43, 27 October 1999, Bucharest, p. 13.
22. "Particularitati ale folosirii analizei SWOT", Tribuna Economica no. 44, 3 noiembrie 1999, Bucuresti, p. 15.
22. "Învățământul superior românesc și integrarea în Uniunea Europeană", Jurnalul Economic no. 8/IV, mai 2001, Bucuresti, pp. 68-79, ISSN 1454-4296, indexata în Ulrich's, EconLit, Cabell's, EBSCO, Index Copernicus, Cirus, SocioNet, DOAJ și altele.
23. "Evoluția sistemelor educationale în Europa Centrală și de Est - analiza comparativă" (The evolution of the educational systems in Central and Eastern Europe – comparative analysis), Revista de Management Comparat International nr. 2/2001 (Review of International Comparative Management issue 2/2001), Bucharest, pp. 75-84, ISSN 1582-3458, indexată în Ulrich's Periodical Directory, Virtual Library for European Integration, Electronic Journals and Newsletters, REPEC, EconPapers, IDEAS Socionet, Genamics JournalSeek, Copernicus, Cabells' Databases.
24. "Rolul consumatorului European în dezvoltarea strategiilor de marketing" (The European consumer's role in developing marketing strategies in Europe) în Revista de Management Comparat International nr. 3/2002 (Review of International Comparative Management issue 3/2002), Bucharest, May 2002, ISSN 1582-3458, indexată în Ulrich's Periodical Directory, Virtual Library for European Integration, Electronic Journals and Newsletters, REPEC, EconPapers, IDEAS Socionet, Genamics JournalSeek, Copernicus, Cabells' Databases.
25. "Reforma învățământului superior în Europa Centrală și de Est – La limita dintre tradițional și European", (Nicolescu L și Păun L.), Piața Financiară nr. 5, mai 2002, Bucuresti, pp.102-104.
26. "Selectarea piețelor externe – modele generice și modele europene –" (The foreign market selection – generic models and European models), Revista de Management Comparat, (Review of International Comparative Management) nr. 4/2003, Bucuresti, ianuarie 2003, 11p, ISSN 1582-3458, indexată în Ulrich's Periodical Directory, Virtual Library for European Integration, Electronic Journals and Newsletters, REPEC, EconPapers, IDEAS Socionet, Genamics JournalSeek, Copernicus, Cabells' Databases.

27. "Cum se reflectă dezvoltarea învățământului superior pe piața forței de muncă –ce spun absolvenții și ce spun firmele –" (Nicolescu L. și Marinaș L.), Esențial 2003, 2p.
28. "Lessons for Supporting Small and Medium Size Companies' Export – The cases of Three European Countries", The Romanian Economic Journal, ASE, year VII, no. 14., December 2004, pp. 39-60, ISSN 1454-4296, indexata in Ulrich's, EconLit, Cabell's, EBSCO, Index Copernicus, Cirus, SocioNet, DOAJ si altele.
29. "Mediul internațional geografic și mediul internațional istoric - rolul lor în marketingul internațional" (The Geographical and the Historical International Environments – Their Role in International Marketing), Revista de Management Comparat (The Review of International Comparative Management), nr. 5, 2004, ASE, București, pp. 51-58/ pp. 165-172, ISSN 1582-3458, indexată în Ulrich's Periodical Directory, Virtual Library for European Integration, Electronic Journals and Newsletters, REPEC, EconPapers, IDEAS Socionet, Genamics JournalSeek, Copernicus, Cabells' Databases.
30. "The migration phenomenon from the perspective of Romania's accession to the European Union" (Constantin D.L, Vasile V., Preda D. and Nicolescu L.), (în engleză) Romanian Journal of European Affairs vol. 4, no. 4., December 2004, ISSN (printed): 1582-8271. ISSN (electronic): 1841-4273. pp. 15-36.
31. "Romania's external migration in the context of accession to the EU: mechanisms, institutions and social-cultural issues", (Nicolescu L. și Constantin L.D.) (în engleză), The Romanian Journal of European Studies no. 4/2005, pp. 55-64.
32. "Imigrația în România în contextul aderării la Uniunea Europeană. Prezent și perspective" (Immigration in Romania in the context of its adhesion to the European Union – current status and future perspectives) (Preda D. și Nicolescu L.), Revista de Management Comparat nr. 6/ 2005, (The Review of International Comparative Management), pp. 37-48/ pp161-172, ISSN 1582-3458, indexată în Ulrich's Periodical Directory, Virtual Library for European Integration, Electronic Journals and Newsletters, REPEC, EconPapers, IDEAS Socionet, Genamics JournalSeek, Copernicus, Cabells' Databases.
33. "Politicile migraționiste UE și politica migraționistă a României ca țară candidată Jurnalul Economic" (Nicolescu L. și Constantin L.D.), Jurnalul Economic nr. 17, anul VIII, septembrie 2005, ASE, București, pp. 79-92, ISSN 1454-4296, indexata in Ulrich's, EconLit, Cabell's, EBSCO, Index Copernicus, Cirus, SocioNet, DOAJ si altele.
34. "New Organizational Processes within the Knowledge Based Economy", (co-autor) Ovidiu Nicolescu si Luminița Nicolescu, Revista de Management Comparat Internațional/(The Review of International Comparative Management) nr.8, 2007, ISSN 1582-3458, pp. 7-22, indexată în Ulrich's Periodical Directory, Virtual Library for European Integration, Electronic Journals and Newsletters, REPEC, EconPapers, IDEAS Socionet, Genamics JournalSeek, Copernicus, Cabells' Databases.
35. "National identity - an essential element for country branding. The case of Romania", (co-author) Luminița Nicolescu, Cristian Păun, Alina Irina Popescu, Alina Draghici, Florina Pînzaru, Review of Management and Economical Engineering, special issue, vol. 6, no.6, 2007, pp. 78-83., ISSN 1583-624X, indexat în Ulrich's Periodical, EBSCO, INDEX COPERNICUS, Cabell's.

36. "The European Identity – between reality and hope ... " - (coauthor) Mirela Diaconescu, Luminița Nicolescu, Florina Pânzaru, Conferința Economică Internațională "Romania within the EU: opportunities, requirements and perspectives", 10-11 mai 2007, Sibiu, Universitatea Lucian Blaga din Sibiu – Facultatea de Științe Economice, România, publicat în Conference Proceedings volume 1, 2007, pp. 135-141, ISBN 978-973-739-428-6, vol.1 ISBN (13) 978-973-739-442-2.
37. „Developing Country Branding: A Key Factor for International Competitiveness” (co-author) Luminița Nicolescu, Valentin Cojanu, Alina Irina Popescu, Alina Drăghici, International Conference 17-19 May, 2007, Proceedings „Globalization and Policies of Development”, Editori: P. Dobrescu, A. Țăranu, A. Bârgăoanu, National School of Political Studies and Public Administration and Comunicare.ro, Editura SNSPA, pp.285-291, 435 pg., 2007, ISBN 978-973-711-125-8.
38. "Romania trying to be an European brand", Luminița Nicolescu, Cristian Păun, Alina Popescu, Alina Drăghici, Revista de Management și Marketing, vol. 3, no. 1 (9)/2008 spring, pp. 61-72, ISSN 1842-0206, (indexata Cabell's, RePEc, DOAJ, EBSCO, INDEX COPERNICUS, Central and Eastern European OnLine Library).
39. "The perception of graduated student on the quality of Romanian higher education system. Empirical results on the case of Academy of economic Studies from Bucharest", Luminița Nicolescu, Cristian Păun în Ișan V. și Lupu O. Globalization and Higher Education in Economics and Business Administration, Editura Universității "Alexandru Ioan Cuza" Iași, 2009, pp. 203-214, ISBN 978-973-703-411-3.
40. "Applying marketing to higher education: scope and limits", Luminița Nicolescu, Revista de Management și Marketing, vol. 4, no. 2(14) 2009, pp. 35-44, ISSN 1842-0206 (indexata Cabell's, RePEc, DOAJ, EBSCO, INDEX COPERNICUS, Central and Eastern European OnLine Library).
41. "Asylum seeking at international scale and challenges to Romania as EU member state", Daniela L.Constantin, Zizi Goschin, Luminița Nicolescu, Public Administration and Regional Studies No. 1/2009, pp.5-22, ISSN 2065-1759, indexată în DOAJ (Galati University Press), ECONIS Database, publicată și pe internet, <http://www.drept.ugal.ro/doc/13.07.2009/drept1.pdf>.
42. "Migrația externă a României în contextul actual al migrației internaționale", Daniela L.Constantin, Zizi Goschin, Luminița Nicolescu, Constantin Mitruț, Studii și Cercetări de Calcul Economic și Cibernetică Economică, vol.43, nr. 1-2/2009, pp. 13-24, ISSN 0585 – 7511, revistă acreditată CNCSIS B+, indexată în EBSCO, INDEX COPERNICUS.
43. "Country differences in the Internationalization of Higher Education – How can Countries Lagging behind Diminish the Gap", Luminița Nicolescu, Remus Pricopie, Alina Irina Popescu, Revista de Management Comparat Internațional/Review of International Comparative Management, vol. 10, issue 5, December 2009, pp. 976-989, ISSN 1582-3458, revistă acreditată CNCSIS B+, indexată în Ulrich's Periodical Directory, Virtual Library for European Integration, Electronic Journals and Newsletters, REPEC, EconPapers, IDEAS Socionet, Genamics JournalSeek, Copernicus, Cabells' Databases.

44. “Dynamics in the Internationalization of Higher Education at the Global Level and Specific Trends in Romania”, Oana Almășan, Zeno Reinhardt, Remus Pricopie, Luminita Nicolescu, *Revista Română de Comunicare și Relații Publice*, vol. 11, no. 3 (17) 2009, pp. 103-119, ISSN 1454-8100, indexata in EBSCO, ProQuest, DOAJ, CEEOL, Index Copernicus, Cabell's and Genamics Journal Seek.
45. “Governance in Higher Education: theories and practices“, Luminița Nicolescu, *Metalurgia Internațional*, vol XV (2010), Special Issue no. 1, pp. 201-205, ISSN 1582-2214, revistă acreditată CNCSIS A, indexată în ISI Thomson, Elsevier, EBSCO.
46. “The Quality of Educational Services – Institutional Case Study from the Romanian Higher Education“, Luminița Nicolescu și Alina Mihaela Dima, *Transylvanian Review of Administrative Sciences*, no. 29E/2010 pp. 100-108, revistă indexată în EBSCO, International Bibliography of Social Sciences (IBSS) , Social Sciences Citation Index (Web of Science) **Thomson** Scientific (former **ISI**), articol publicat și pe internet la <http://www.rtsa.ro/en/files/RTSA%2029%20E%20-%209%20-%20NICOLESCU,%20DIMA.pdf>, ISSN: 1842-2845.
47. “The analysis of conceptual tools for the study of country of origin effect for hybrid offerings”, *Revista de Management și Marketing*, vol. 7, no. 1(14) 2012, pp. 3-14, ISSN 1842-0206 (indexata Cabell’s, RePEc, DOAJ, EBSCO, INDEX COPERNICUS, Central and Eastern European OnLine Library).
48. “Solving a Supply Chain Management Problem to Near Optimality Using Ant Colony Optimization, in an International Context”, Luminița Nicolescu, Cristina Galalae and Alexandru Voicu, *Amfiteatrul Economic*, no. 33/2013, pp. 8-26), ISSN: 1582 – 9146, (indexata **ISI Thomson Reuters Services**, EBSCO, ProQuest, DOAJ, EconLit, SCOPUS, RePEc), IBSS, Cabell's Directory).
49. “A systematic literature review on students’ international mobility and cultural adjustment”, Luminița Nicolescu și Cristina Galalae, *Management & Marketing Challenges for the Knowledge Society*, (2013) Vol. 8, No. 2, pp. 261-282, ISSN 1842-0206 (indexata Cabell’s, RePEc, DOAJ, EBSCO, INDEX COPERNICUS, Central and Eastern European OnLine Library).
50. “Factors influencing the consultancy services used in Romanian family businesses”, Luminița Nicolescu, Mariana Nicolae, Irina Ion, *Management & Marketing. Challenges for the Knowledge*, (2014), Vol. 9 No. 2 Summer, pp. 205-226, ISSN 1842-0206, (indexata Cabell’s, RePEc, DOAJ, EBSCO, INDEX COPERNICUS, Central and Eastern European OnLine Library).
51. “Evolution of mutual funds in Romania: performances and risks”, Tudorache Florentin Gabriel, Luminița Nicolescu and Radu Lupu, *Romanian Journal of Economic Forecasting* (2015), Vol. 18, issue 4, pp. 180-197, ISSN 1582-6163 (indexata Social Sciences Citation Index – **ISI**, Social Scireach, Journal Citation Reports, EconLit, Scopus). http://www.rjef.ro/rjef_ListViewContent.htm#2015
52. “The Evolution of Non-Banking Financial Markets in Hungary: The Case of Mutual Funds”, Nicolescu Luminița and Tudorache Florentin Gabriel, *Management Dynamics in the*

Knowledge Economy, 2016, issue 14, no. 4., pp. 591-621, ISSN 2392-8042 (online) (indexata in AcademicKeys, BASE (Bielefeld Academic Search Engine), Cabell's, DOAJ , EBSCO, ERIH Plus, GIF, Index Copernicus, NewJour, ProQuest, RePEc - EconPapers, Ulrich'). <http://www.managementdynamics.ro/index.php/journal/article/view/196>

53. "Nation Branding and its Potential for Differentiation in Regional Politics: The Case of the United Arab Emirates and Qatar", Cornelia Zeineddine and Luminița Nicolescu, Management Dynamics in the Knowledge Economy, 2018, Vol. 6, no. 1, issue 19, pp. 167-185, ISSN 2392-8042 (online) (indexata in AcademicKeys, BASE (Bielefeld Academic Search Engine), Cabell's, DOAJ , EBSCO, ERIH Plus, GIF, Index Copernicus, NewJour, ProQuest, RePEc - EconPapers, Ulrich'). <http://www.managementdynamics.ro/index.php/journal/article/view/236>

54. "Learn and work in the 21th century. A review od employability models for HE graduates: different levels of analysis", Lavinia Butum and Luminița Nicolescu, Management Dynamics in the Knowledge Economy, 2019, Vol. 7, no. 1, issue 1, pp. 71-86, ISSN 2392-8042 (online) (indexata in AcademicKeys, BASE (Bielefeld Academic Search Engine), Cabell's, DOAJ , EBSCO, ERIH Plus, GIF, Index Copernicus, NewJour, ProQuest, RePEc - EconPapers, Ulrich'), <http://www.managementdynamics.ro/index.php/journal/article/view/297/254>.

Abroad:

1. Four Business Reports (co-author) (Luminița Nicolescu and Peter Trim):

- * The Commercial Vehicle Manufacture's (UK) Survey
- * The Commercial Vehicle Dealer's (UK) Survey
- * The Haulage Companies' (UK) Survey
- * The Non-Haulage (UK) Companies' Survey

Canterbury Business School, University of Kent, UK, 1992.

2. "The development of entrepreneurial family firms in the Balkans", (Poutziouris P., O'Sullivan K and Nicolescu L.), Working Paper no. 370, Manchester Business School, UK, September 1997.

3. "The Regeneration of Family Business Entrepreneurship in the Balkans", (Poutziouris P., O'Sullivan K and Nicolescu L.), Family Business Review, vol X, no. 3, 1997, ISSN 0894 – 4865, pp. 239-262 (quoted in ABI/Inform Data Base, **Thomson ISI**, EBSCO, Thomson Gale, OCLC, ProQuest, SCOPUS).

4. "Reforming higher education in Romania", Luminița Nicolescu, European Journal of Education, vol. 37, no. 1, March 2002, ISSN 0141 8211, pp. 91-101 (quoted in EBSCO, Australian Education Index, British Education Index, ERIC Database, Proquest, SCOPUS, **Thomson ISI**, T&F).

5. "Higher education in Romania – evolution and views from the business community", Luminița Nicolescu, TEAM Tertiary Education and Management, vol. 9, March 2003, ISSN 1358 – 3883, pp. 77-95, (Indexed in Academic Search; Australian Education Index (AEI); Australian Research Council (ARC) Ranked Journal List; British Education Index; Contents Pages in Education; EBSCO; Educational Research Abstracts online (ERA); ERIC; European

Reference Index for the Humanities (ERIH); Higher Education Abstracts; Research in Higher Education Abstracts; SCOPUS and UNESCO Database, **ISI Web of Science**).

6. “Developmental Strategies of a Family Business from a Transition Economy: the Case of a Romanian Family Business”, Luminița Nicolescu, *International Journal of Management Case Studies*, vol. 6, issues 1, 2003, ISSN 1741 – 6264, pp. 54-66.

7. “Private versus Public in Romania: Consequences for the Market”, Luminița Nicolescu, *International Higher Education (IHE)*, The Boston College Center for International Higher Education, no. 39, spring 2005, ISSN 1084 – 0613, pp. 12-13.

8. “Changes In The Performance And Evaluation Criteria Of The Academic Staff In Higher Education. The Case of Romania” (co-author) Luminița Nicolescu, Alina Mihaela Dima and Alina Popescu, *Global Business Trends Contemporary Readings 2008 Edition* Edited By: David L. Moore, LeMoyne College Sam Fullerton, Eastern Michigan University ISBN 1-887676-24-5, The Academy of Business Administration Ypsilanti, Michigan 48198, 2008, pp. 43-51.

9. “Competitiveness in South Eastern Europe: from sources to future trends”, (co-author), Luminița Nicolescu, Alina Drăghici, Roxana Voicu Dorobanțu, *Transition Studies Review*, volume 15, issue 1/2008, ISSN 1614-4007 (Print), 1614-4015 (Online), pp.157-170, indexed in Academic OneFile, E-JEL, ECONIS, EconLit, Gale, Google Scholar, OCLC, Research Papers in Economics (RePEc), SCOPUS, Summon by Serial Solutions, Springerlink.

10. “The image of New Member States in European Union – The case of Romania”, (co-author) Luminița Nicolescu, Mirela Diaconescu, Florina Pînzaru, *The International Journal of Interdisciplinary Social Sciences*, vol. 2, issue 6, 2008, ISSN 1833-1882, pp 175-184, (indexat în Cabell’s Directory, Scopus, Ulrich’s Periodical Directory, EBSCO).

11. “Changes In The Performance And Evaluation Criteria Of The Academic Staff In Higher Education. The Case of Romania” (co-author) Luminița Nicolescu, Alina Mihaela Dima and Alina Popescu, *Journal of the Academy of Business Administration*, spring/fall 2008, vol. 13, no. 1&2, ISSN 1079-4131, pp. 16-25 (listed in Cabell’s Directory).

12. “An analysis of the job satisfaction at the academic level. A Romanian case study”, Luminița Nicolescu, Alina Mihaela Dima, Florin Anghel, Cristian Păun, *Global Journal of Business Research*, vol. 3, no. 1 2009, ISSN 1931-0277, pp. 83-90, (listed in Cabell’s, Ulrich’s Periodical Directory, Journal of Economic Literature (JEL) + CD, Australian Business Deans Council).

13. “Relating higher education with the labour market - graduates’ expectations’ and employers’ requirements-“, Luminița Nicolescu and Cristian Păun, *TEAM, Tertiary Education and Management*, vol. 15, issue 17 2009, ISSN 1358-3883, pp. 17-33 (Indexed in Academic Search; Australian Education Index (AEI); Australian Research Council (ARC) Ranked Journal List; British Education Index; Contents Pages in Education; EBSCO; Educational Research Abstracts online (ERA); ERIC; European Reference Index for the Humanities (ERIH); Higher Education Abstracts; Research in Higher Education Abstracts; SCOPUS and UNESCO Database, **ISI Web of Science**).

14. “Student Experience: Proposals for Further Development in a Romanian Higher Education Institution”, Luminița Nicolescu, *The International Journal of Interdisciplinary Social Sciences*, volume 4, issue 9, 2009, pp. 143-158, ISSN 1833-1882, (indexat în Cabell’s Directory, Scopus, Ulrich’s Periodical Directory).
15. “Student experience in Romanian higher education – a comparative institutional approach”, Luminița Nicolescu, *Transformations in Business & Economics*, vol. 10, no. 2B (23B), 2011, pp. 664-684, ISSN 1648 – 4460 (indexat in **ISI Web of Science** (& Master Journal List) by Thomson Services, Social Sciences Citation Index, Social SciSearch, Journal Citation Reports / Social Sciences Edition, EBSCO, IBSS, EconLit, e-JEL, SCOPUS, Cabell’s Directory).
16. “A conceptual framework to study the country of origin effect on international higher education services”, Luminița Nicolescu, *International Journal of Public Law and Policy*, vol. 1, no. 3, 2011, ISSN 2044-7671, ISSN 2044-7663, pp. 321-334. (indexat in Academic OneFile (Gale), Business and Company Resource Center (Gale), Business Economics and Theory Collection (Gale), Scirus (Elsevier).
17. “Innovation in SMEs – Findings from Romania”, Luminița Nicolescu and Ciprian Nicolescu, *Economics & Sociology*, vol. 5, no 2a, 2012, pp. 71-85, ISSN 2071-789X, (indexat in EconLit, EBSCO, IndexCopernicus, Ulrich's Periodicals Directory, GESIS: Knowledge Base Social Sciences Eastern Europe, The SocioWeb Directory, SCOPUS, Cabell's Directory, ProQuest, SCIENCE INDEX, **ISI Web of Science**).
18. “Romanian SMEs and advisory services: some descriptives”, Luminița Nicolescu, Mariana Nicolae, Gabriel Florentin Tudorache, *International Journal of Academic Research*, vol. 5, no. 4, 2013, pp. 376-385, DOI: [dx.doi.org/10.7813/2075-4124.2013/5-4/B.44](https://doi.org/10.7813/2075-4124.2013/5-4/B.44), ISSN: 2075-4124 (print), 2075-7107 (online) (indexat in CrossRef, Ulrich's Periodicals Directory (ProQuest), Academic Search Complete (EBSCO), Zentralblatt MATH (Springer-Verlag), IndexCopernicus International, Master Journal List (ISI-Thomson-Reuters without impact factor) and others.
19. “Romanian SMEs During the Crisis: Economic Results and Perceptions”, Luminița Nicolescu, Irina Alina Popescu, Ciprian Nicolescu, *Management*, vol. 8, no. 1, Spring 2013, pp. 5–19, ISSN 1854-4231, (indexat în DOAJ, Internationale Bibliographie der Zeitschriftenliteratur, EconPapers, Cabell's Directory of Publishing Opportunities, EBSCO).
20. “The performance of mutual funds in Slovakia”, Gabriel Florentin Tudorache, Luminița Nicolescu, Lucian Belășcu, *Bulletin of Taras Shevchenko National University of Kyiv. Economics*, 2016; 11(188): 26-33, ISSN 1728-2667, DOI: <https://doi.org/10.17721/1728-2667.2016/188-11/5>, (indexat în Ulrich’s, RePec, Index Copernicus, JGate, Ideas, EconPapers, DOAJ, ProQuest, CrossRef).
http://bulletin-econom.univ.kiev.ua/wp-content/uploads/2017/01/188_26-33.pdf
21. “Consumer Empowerment in the Digital Economy: Availing Sustainable Purchasing Decisions”, Patrizia Gazzola, Gianluca Colombo, Roberta Pezzetti and Luminița Nicolescu *Sustainability* 2017, 9(5), 693; doi:10.3390/su9050693, ISSN 2071-1050 (indexed in DOAJ, EconPapers (RePEc) GeoBase (Elsevier), HINARI (WHO), IDEAS (RePEc), Journal Citation Reports / Science Edition (Clarivate Analytics, formerly Thomson Reuters’ IP & Science branch), RePEc, Science Citation Index Expanded - Web of Science (Clarivate

Analytics, formerly Thomson Reuters' IP & Science branch), Scopus (Elsevier), Social Sciences Citation Index - Web of Science, **ISI** Web of Science).

22. "The influence of Competitiveness on SMEs Internationalization Effectiveness, Online versus Offline Business Networking", Elena-Mădălina Vătămănescu, Andreia Gabriela Andrei, Luminița Nicolescu, Florina Pînzaru, and Alexandra Zbucnea, Information Systems Management, 2017, vol. 34, nr. 3, pp. 205-219, Print ISSN: 1058-0530, Online ISSN: 1934-8703, (indexed in EBSCOhost, Compendex, Scopus, Inspec, ProQuest, Science Citation Index Expanded, and the **ISI** Web of Science).

Link <http://www.tandfonline.com/doi/full/10.1080/10580530.2017.1329997>

<http://www.tandfonline.com/eprint/WPcjAwiWBCqRVtjfgdiW/full>

(AIS 2015: 0,274).

23. "Using PLS-SEM to build an employability confidence model for higher education recipients in the field of business studies", Nicolescu Luminița and Nicolescu Ciprian, Kybernetes, 2019, Vol. 48 No. 9, pp. 1965-1988 (Indexed in Clarivate, former **ISI**).
<https://doi.org/10.1108/K-04-2018-0165> ,

Link:<https://www.emerald.com/insight/content/doi/10.1108/K-04-2018-0165/full/html?skipTracking=true>.

24. "Performance-risk analysis on mutual funds versus stock exchanges in young financial markets", Luminița Nicolescu, Florentin Gabriel Tudorache and Armenia Androniceanu, Journal of International Studies, 2020, vol. 13, no. 1, pp. 279-294, ISSN: 2306-3483 (indexată SCOPUS, EBSCO, EconLit, Cabell's, DOAJ, ERIH Plus, etc).

https://www.jois.eu/?592,en_performance-risk-analysis-on-mutual-funds-versus-stock-exchanges-in-young-financial-markets

https://www.jois.eu/files/18_915_Nicolescu%20et%20al.pdf

